

BADGLEY ~ MULLINS

LAW GROUP

PL.L.C.

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VIA FACSIMILE

Bird-X, Inc.
300 N. Elizabeth Street
Chicago, Illinois 60607

Sales and Distribution of Bird-X Products.

Gentlepersons:

I am an attorney practicing law in Seattle. Two years ago I purchased one of the repellents and placed it on my boat dock which had been the home of approximately 200 seagulls. The guano was two inches thick. The gulls departed almost immediately and never return, so long as the repeller is turned on. It has survived two severe winters and two hot summers. I have lived in the Puget Sound region all of my life and believe that with some marketing hundreds, perhaps thousands, of the repellents could be sold.

I am interested in marketing your product on the West Coast under a mutually satisfactory business arrangement. If you would be interested in such an arrangement please contact me at the address/telephone/e-mail address set forth above.

I look forward to hearing from you.

Best regards.

Very truly yours,

BADGLEY~MULLINS LAW GROUP


Don Paul B.